APICS Membership Update

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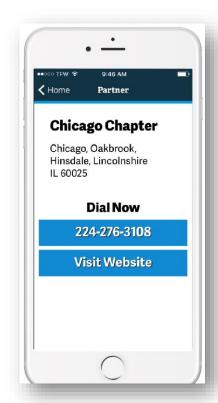
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1Q17 Membership Developments:

- Membership mobile app
 - Total app downloads: 8,000+
 - Direct access to Partner websites
 - Single sign-on for Magazine, SCC, Job boards
- Renewal pop-up reminder
- Quarterly Member-At-Large campaign
- New member benefit
 - The SCOR model framework is now available to APICS individual members.

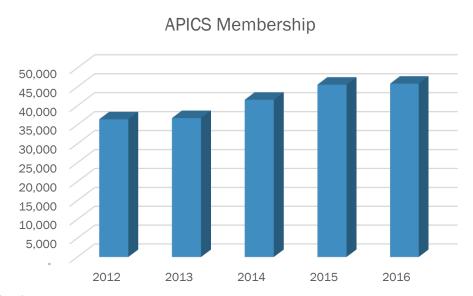




Investing in Membership:

Beginning September 1st, membership dues will increase approximately 10%.

- Factors considered in dues increase:
 - Align dues to current and planned membership enhancements
 - Comparison of APICS membership dues to other related associations
 - The length of time since the last dues increase



Investing in Membership

| Professional Category - Individual | Current | As of 9/1/17 |
|------------------------------------|---------|--------------|
| Professional Member - CORE | \$180 | \$200 |
| Professional Member - PLUS | \$220 | \$240 |
| Young Professional - CORE | \$90 | \$100 |
| Young Professional - PLUS | \$110 | \$120 |

Industry Comparisons:

ISM: \$260.00 Professional Plus

CSCMP: \$325 Professional CIPS: \$255 USD Affiliates

IBF: \$250/\$300

ASAE: \$325 Professional